

**BUSINESS DEVELOPMENT RESOURCES**  
—Empowering Small Businesses To Connect Grow Prosper—

**MEMBERSHIP DIRECTORY**

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**JEAN BACK**

**Survival Essentials**

141 Chandler Drive  
West Chester, PA 19380

*Phone:* 610-804-8646

*Fax:* 610-696-1946

jean@survivalessential.com

www.survivalessential.com

**Business Category:** SERVICES: Time and Clutter management and Move Coordination

**JOSEPH M. BOOTH**

President

**Network Programming and Accounting Solutions**

840 Wilde Avenue  
Drexel Hill, PA 19026

*Phone:* 610-446-4478

*Fax:* 610-853-0778

joebooth@npasinc.com

www.npasinc.com

**Business Category:** ACCOUNTING: Inventory Management Software

**VICTOR J. CHORNEY**

**The Computer Guy**

613 Wynnewood Road  
Ardmore, PA 19003

*Phone:* 610-896-5868

*Fax:* 610-896-9288

victhecomputerguy@mindspring.com

**Business Category:** SERVICES: Computers

**DAVID R. DECKER**

**Handi-Women, LLC**

677 Farmum Road  
Media, PA 19063

*Phone:* 610-299-5534

info@handi-women.com

www.handi-women.com

**Business Category:** SERVICES (Trades): Hands-On Home Repair Classes for Women

**SARA DOBBINS**

President

**Sweet Sensations, Inc.**

412 Grandview Avenue  
Woodbury Heights, NJ 08097

*Phone:* 610-687-0860

*Fax:* 610-687-0861

dobbins5@aol.com

**Business Category:** SERVICES (Catering): Baked Goods

**CHRISTI HAMILL**

Accountant

**Mangasarian and Associates**

103 Chesley Drive, Suite 103  
Media, PA 19063

*Phone:* 610-891-7710

*Fax:* 610-891-7717

christi@fmcLLP.com

www.fmcLLP.com

**Business Category:** ACCOUNTING: General

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**SHAWN HELLER**

**Wachovia Bank N.A.**

220 MacDade Boulevard, PA5044  
Folsom, PA 19033

*Phone:* 610-586-6496

*Fax:* 610-534-2149

shawn.heller1@wachovia.com

www.wachovia.com

**Business Category:** BANKING SERVICES

**RICHARD LOGAN**

**Gifts By Rich**

P.O. Box 1203  
Brookhaven, PA 19015

*Phone:* 800-590-5391

*Fax:*

info@giftsbyrich.com

www.giftsbyrich.com

**Business Category:** PRODUCTS: Specialty Gifts  
and Novelty Items

**MARC R. KOSSMANN**

Chief Executive Manager

**BlueFire Properties, LLC**

614 Darby Road  
Havertown, PA 19083-4634

*Phone:* 866-493-4206

*Fax:* 866-493-4206

drkossmann@netzero.net

www.bluefireproperties.com

**Business Category:** REAL ESTATE: Investment;  
Property Renovation & Rehabilitation

**JOHN LUKE**

Master Plumber

**John Luke Plumbing & Heating**

123 School Lane  
Springfield, PA 19064

*Phone:* 610-328-1110

*Fax:* 610-328-1110

JohnLukePlumbing@juno.com

**Business Category:** SERVICES (Trades):  
Plumbing

**JOHN LODISE**

Mortgage Consultant

**Abacus Financial Company**

Swarthmore Plaza Office Suite 212  
630 Fairview Road  
Swarthmore, PA 19081

*Phone:* 610-328-0150

*Fax:* 610-328-1786

john@abacusfinco.com

www.abacusfinancialcompany.com

**Business Category:** FINANCE: Residential and  
Commercial Real Estate/Mortgage Financing

**MELODY MCHUGH, M.A.**

Community Liaison

**Comfort Keepers -Solutions for In-home Care**

920 West Sproul Road  
Springfield, PA 19064

*Phone:* 610-543-6300

melodymchugh@comcast.net

www.comfortkeepers.com

**Business Category:** SERVICES: In-Home  
Companionship and Care Services

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**MARY L. PAYNE**

President

**Payne & Associates, LLC**

717 Kincaid Mills Lane  
Wallingford, PA 19086

*Phone:* 610-499-1411

*Fax:* 610-499-9349

mary@payneconsulting.net

**Business Category:** SERVICES : Consulting, specifically, business and strategic planning services to the health care industry and businesses targeting the mature market.

**GERALD T. RAFTER**

**All Aboard Cruises & Travel**

2415 Calf Run Drive  
Wilmington, DE 19808

*Phone:* 866-524-8561

*Fax:* 302-999-7714

allaboard007@comcast.net

www.allaboardcruisestravel.com

**Business Category:** SERVICES: Travel

**PATRICIA SCARANO**

Certified Wellness Home Consultant

**Nikken**

1024 Sedwick Drive  
Wilmington, DE 19803

*Phone:* 302-478-3630

lifestrokes@comcast.net

www.5pillars.com

**Business Category:** HEALTH: Wellness Products & Services

**LIN SCHRACK**

Licensed Insurance Agent

**US Health Group/First HSA**

12 Variton Drive  
Wilmington, DE 19180

*Phone:* 800-711-3148

*Fax:*

schrack10@comcast.net

www.1hsa.com

**Business Category:** INSURANCE: Health Insurance

**CHARLES SEYMOUR JR**

Marketing Specialist

**StageMagazineOnline.com**

607 Columbia Mills Court  
Wallingford, PA 19086

*Phone:* 610-572-2581

Charlie@StageMagazineOnline.com

StageMagazineOnline.com

**Business Category:** SERVICES: Marketing

**CLIFF SILVER**

President

**Interface Financial Group**

314 Mill Road  
Havertown, PA 19083

*Phone:* 610-449-7441

*Fax:* 610-449-7471

csilvr@interfacefinancial.biz

www.interfacediscounting.com

**Business Category:** FINANCE (Business): Receivables Financing

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**MICHAEL D. SMITH**  
**MDS Carpet and Flooring**

Independence Court II  
Folcroft, PA 19032

*Phone:* 610-532-0997  
*Fax:* 610-532-1018  
MDSCarpets@RCN.com

**Business Category:** SERVICES (Trades): Carpets & Flooring

**ALICIA TEMPLETON**

Financial Advisor  
**Merrill Lynch**  
300 West State Street, 2nd Floor  
P.O. Box 748  
Media, PA 19063

*Phone:* 610-565-9096  
*Fax:* 610-565-1642  
alicia\_templeton@ml.com

**Business Category:** FINANCE (Personal):  
Investment Planning

**VIRGIE M. VAKIL, ESQ.**

Attorney at Law  
**Kelly, Grimes, Pietrangelo & Vakil, P.C.**  
36 East Second Street  
Media, PA 19063

*Phone:* 610-565-0600  
*Fax:* 610-565-0780  
vmv81@aol.com  
www.kgpv.com

**Business Category:** LAW: Family Law; Wills & Estate Planning; Tax Law & IRS Representation; Real Estate & Zoning; Litigation.

**TERRY VENTURI, JD, MBA**

General Manager/Owner  
**EXPRESS Human Resource Solutions**  
The Summit At Brandywine, Suite 100A  
1786 Wilmington Pike  
Glen Mills, PA 19342

*Phone:* 610-459-1772  
*Fax:* 610-459-3949  
terry.venturi@expresspersonnel.com  
<http://glenmillspa.expresspersonnel.com>

**Business Category:** SERVICES: Human Resources

**CAROL MACK WARNER**  
**Visual Marketing by Sign Concepts, Inc.**

106 Swarthmore Avenue  
Folsom, PA 19033

*Phone:* 610-586-7070  
*Fax:* 610-586-7171  
carol@visual-marketing.com  
www.visual-marketing.com

**Business Category:** SERVICES: Materials (Signage; Graphic Designs; Artwork; Trade Show Booths)

**BARBARA WARREN**

Realtor®  
**Prudential Fox & Roach Realtors®**  
601 East Baltimore Pike  
Media Home Marketing Center  
Media, PA 19063

*Phone:* 610-892-5738  
*Fax:* 610 566-8664  
barbarawarren@comcast.net  
www.BuySellHomesinPA.com

**Business Category:** REAL ESTATE: Residential

**ARNOLD W. WINTER, JD, MA**

**A W Translations**  
125 Kelly Lane  
Media, PA 19063

*Phone:* 610-891-6910  
*Fax:* 610-566-0957  
*Cell:* 610-909-4611  
arnold@awtranslations.com  
www.awtranslations.com

**Business Category:** SERVICES: German-to-English Translations in Law and Business